

MYER



**hello
people
co.**



**Great retail is human.
So is great leadership.**

Confident Leaders, Connected Teams, Real Conversations.





Hello Kaitlin,

Myer has always been more than a store, it's an experience. And at the heart of every great experience is **people who understand people.**

In fast-paced retail, performance isn't just about product knowledge or KPIs. It's about how leaders show up on the floor, how teams communicate under pressure, and how individuals adapt to different customers, personalities and moments in real time.

That's where behavioural insight meets commercial impact.

Using DISC Advanced® behavioural profiling, I design **high-energy, deeply human workshops** that help retail teams and leaders understand:

- how they naturally operate
- how others experience them
- and how to adapt their communication to lift confidence, connection and results

This isn't tick-the-box training. It's insight your team can use tomorrow — on the floor, with customers, and with each other.

If any of the options in the table below spark your interest, we can start to design the exact layout of the session together.

Retail Leadership 2-day Intensive

For: Department Managers, Assistant Store Managers and emerging leaders

Focus:

Self-aware leadership, performance conversations and leading diverse personalities on the floor

Includes:

- DISC ADVANCED® Leadership Assessment
- 2 Days Facilitation
- All workshop materials
- Optional individual coaching add-on
- Travel to your Melbourne Flagship Store

Optional focus areas (select what's relevant):

- Honest Conversations
- The 5 C's of Leadership
- Communicating with Confidence
- Giving and Receiving Feedback
- Building your Mental Fitness

Investment: \$7,500 per program (up to 12 participants) + DISC ADVANCED® Leadership Assessment \$255pp additional (GST-free).

1-day Authentic Teams Workshop

For: Customer-facing teams and departments working together day-to-day.

Focus:

Communication, collaboration and adapting to different customers in real retail moments

Includes:

- DISC Advanced® Standard or Sales Profiling
- Full-day facilitation (on site)
- All workshop materials
- Travel to your Melbourne Flagship Store

Optional focus areas (select 2):

- Our Core Values
- Honest Conversations
- Agreed Team Behaviours
- DISC ADVANCED® Sales

Investment: \$4,700 per session (up to 12 participants) + DISC ADVANCED® Profiling \$200pp additional. (GST-free).

Booking Enquiries: julz@hellopeopleco.com.au

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No cookie cutters here.

Every Hello People Co. workshop is co-designed with you, shaped around your team's needs, culture, internal language and real-world priorities. If none of the examples quite fit, we'll tailor something specifically for you, including half-day options.

Next steps.

If this feels aligned, the next step is a conversation to explore fit, timing and how a bespoke program could support your teams.

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Don't just take my word for it



“The investment spent with Julz is worth its weight in gold. Our team is **more connected, understanding of each other**, willing to work with each other, have the harder conversations (kindly), and are all round more cohesive and **empowered** since our session. Managing people is hard and doesn't come naturally to most. Julz' makes it feel comfortable, doable, and empowers our team with tangible, realistic, real-life and everyday lessons. Julz' expertise is obvious. She is approachable, warm, engaging, and time spent in her workshops are interactive and motivating.”





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hello
people
CO. STAY HUMAN.

- ✓ Select your preferred layout
- ✓ We create a detailed overview
- ✓ Lock in a date
- ✓ Let's create magic.

Julz



JULZ@HELLOPEOPLECO.COM.AU