

KOOKAI X



**Leadership is not a
position or a title,
it's action + example.**

Confident Leaders, Connected Teams, Real Conversations.



Hello Ange,



Thanks for the opportunity to share a proposal.

What resonated in your message, is our shared importance placed on values alignment. So to be clear from the beginning, my values are: **be real + stay human, trust your gut, and do what's right, not what's easy.**

My work sits comfortably alongside strong internal programs because it is designed to integrate, not compete. I don't arrive with a generic leadership model or a disconnected workshop; I work with organisations to strengthen self-awareness, communication and leadership impact in a way that feels authentic, grounded and highly practical.

Using DISC Advanced® profiling, I support teams and leaders to better understand how they show up and how others experience them at work (*hint, it's not always how they think it is!*), and how to adapt their communication and leadership style to bring out the best in people, particularly in customer-facing environments.

This work can be delivered as a **stand-alone workshop** at any time of the year, or seamlessly integrated into an existing leadership experience such as **ELEVATE**.

If any of the options in the table below spark your interest, we can start to design the exact layout of the session together.

Workshop Options

KOOKAI



Option	Best For	Format	What It Delivers	Investment	Ideal Outcome
1-Day Authentic Teams Workshop	Store teams or head-office teams who work closely day-to-day	1 full day (in-person)	DISC Advanced® Individual + Team Profiles, practical communication tools, understanding different working styles, conflict & collaboration strategies	\$4,700 per day DISC Advanced® Profiles: \$200 pp (GST-free)	Stronger trust, clearer communication, reduced friction, better day-to-day performance
2-Day Leadership Intensive	Senior leaders, retail leaders, or emerging leaders	2 consecutive days (in-person)	DISC Advanced® Leadership Profiles, leadership impact, decision-making styles, leading diverse personalities, feedback & influence, 5 C's of leading people	\$7,500 (2 days) DISC Advanced® Leadership: \$255 pp (GST-free)	More confident, self-aware leaders who can adapt their style and lead high-performing teams
ELEVATE: 1-Day Leadership Intensive	ELEVATE cohort (within the 3-day summit)	1 full day embedded within ELEVATE	DISC Advanced® Leadership Assessments, deep self-insight, leadership communication, team dynamics, aligned to ELEVATE themes	\$4,700 DISC Advanced® Leadership Profiles: \$255 pp (GST-free)	A cohesive leadership experience that feels integrated, not 'add-on' training
ELEVATE: ½-Day DISC Introduction	ELEVATE cohort (time-limited agenda)	½ day embedded	DISC Advanced® Leadership Profile debriefs, understanding self as a leader, communicating across styles, immediate practical tools	\$2,750 + DISC Advanced® Leadership Profiles: \$255 pp (GST-free)	Shared leadership language, strong self-awareness foundation, energised and aligned leaders



Designed with you, for you.

Each experience is tailored to Kookai's values, language and priorities - working alongside existing learning frameworks to bring fresh perspective, reflection and insight. It's a collaborative, human approach to helping people feel understood, empowered and equipped.

For the past four years, I've delivered a 1-day DISC-based leadership development session as part of a 3-day leadership summit in Melbourne. In that environment, my role is to:

- Thread together key themes of the broader program
- Create a shared language leaders continue using across the remaining days
- Ensure the session feels cohesive, relevant and aligned

I'm very comfortable stepping into established leadership programs and shaping the session to support your objectives, tone and values.

If a full day feels like too much real estate within a 3-day ELEVATE program, I've included a half-day DISC Advanced® experience, providing leaders with meaningful insight and practical tools, without overwhelming the agenda.

Don't just take my word for it



“The investment spent with Julz is worth its weight in gold. Our team is **more connected, understanding of each other**, willing to work with each other, have the harder conversations (kindly), and are all round more cohesive and **empowered** since our session. Managing people is hard and doesn't come naturally to most. Julz' makes it feel comfortable, doable, and empowers our team with tangible, realistic, real-life and everyday lessons. Julz' expertise is obvious. She is approachable, warm, engaging, and time spent in her workshops are interactive and motivating.”



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Next Steps

- ✓ Select your preferred option
- ✓ We create a detailed overview
- ✓ Lock in a date
- ✓ Let's create magic.

Julz

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